

MAX BOATH

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SKILLS

- **Supplier Relations** – 10+ years client management; Supplier/stakeholder engagement; Business development; Executive trainings on responsible sourcing, Scope 3 emissions, ESG regulations
- **Technical Proficiency** – Data analytics and visualization (Tableau, Power BI, Excel, SQL); ESG metrics, GHG inventory
- **Strategic Integration & Project Management** – Sustainability advisory; Materiality assessments; Stakeholder and supplier engagement; Agile project management and cross-functional teaming; ESG reporting (GRI, SASB, CSRD, EcoVadis, CDP)
- **Benchmarking, Improvement & Influence** – Competitive analysis; Supply chain auditing; ISO systems; KPI tracking; Risk identification; Negotiation; Business development; Executive trainings and workshops

RELEVANT EXPERIENCE

Sodali & Co, Redmond, WA (Remote) • Senior Associate, ESG Consulting (09/2022) – Present

- Managed team workstreams, on-time deliverables, and project contributors, achieving a 90% client retention rate and securing a record \$515K re-up contract in July 2024.
- Initiated and created dashboard templates in Power BI and Tableau for ESG KPI and GHG visualization, streamlining the consulting process and saving 40 person-hours per quarter.
- Developed annual GRI/SASB/TCFD-aligned ESG reports and conducted inaugural CSRD double materiality assessment for leading semiconductor company, supporting investor and regulatory demands.
- Established ESG strategy for Japanese automaker through stakeholder workshops and executive trainings, improving CHRB.
- Surpassed 3PL client expectations by elevating ESG investor ratings performance and scores across EcoVadis, DJSI CSA.

Cushman & Wakefield, Eugene, OR (Remote) • Sustainability Analyst (05/2022) – (09/2022)

- Enabled a major financial client's 2050 net-zero initiative by researching emissions reduction strategies, vetting vendors, and ensuring compliance for 2,500+ buildings, leading to improved GHG management and sustainability outcomes.

Oregon Consulting Group, Eugene, OR • MBA Student Consultant (05/2021) – (06/2022)

- Optimized procurement planning strategy for steel drum manufacturer by analyzing historic production data and designing drill-down Tableau dashboard, reducing future purchasing needs and increasing production efficiencies by up to 23%.

Benchmark International, Eugene, OR • Director, Global Supplier Certification Audits (02/2018) – (04/2022)

- Drove 33% account growth by managing global environmental certification programs and ISO-accredited supplier audits, ensuring 99% client certification rate and preventing illegal wood supply.
- Grew revenue by 25% through Brazil program expansion, navigated clients through pandemic and geopolitical challenges.

EDUCATION

MBA, Sustainable Business Practices • University of Oregon (06/2022)

MS, Sustainable Forest Engineering • Oregon State University (03/2019)

BA, Environmental Studies • University of Richmond (12/2011)

ACCREDITATIONS AND TRAINING

Supply Chain Procurement Certificate (ASCM/APICS)

GRI Certified Sustainability Professional (GRI)

Fundamentals of Sustainability Accounting (FSA) (IFRS)

Workiva Platform & Data Management Suite (Workiva)

Corporate Value Chain (Scope 3) Accounting (WRI)

LEED Green Associate (GBCI)

TCFD Practitioner (Earth Academy)

ISO 9001:2015 (Lead Auditor) (SAI Global)